August 9, 1972

POINT Financial Summary

I Agents	Committed	Paid	Balance due
A. Stewart Brand:			
1. Charles Watson		$5,000 (5/72)	
2. Bill Goetz	$15,000	15,000 (1/72)	--------
3. Jens Brøndum	5,000	5,000 (8/72)	"
B. Bill English:			
1. Ted Bastian	$15,000	$15,000 (3/72)	--------
2. Bill Bryan	7,500	1,000 (8/72)	$6,500
C. Huey Johnson:			
1. Jim Morgan	$15,000	$7,500 (1/72 &4/72)	$3,750 (7/72) 3,750[1] (10/72) $7,500
2. Greg Archbald	$15,000	$15,000 (3/72)	--------
D. Jerry Mander:			
1. Joan McIntyre	$15,000	$15,000 (1/72)	--------
2. Off-season trade to Mike Phillips for cash			--------
E. Mike Phillips:			
1. Alice Tepper Marlin		$7,000	
2. a. Toni Ayres	$3,600	3,600 (6/72)	--------
b. Carolyn Smith	3,600	3,600 "	"
c. Maggie Rubenstein	3,600	3,600 "	"
d. Community Sex Information Center	4,200	4,200 "	"
F. Dick Raymond:			
1. Fred Moore	$15,000	$15,000 (1/72)	--------
2. Diana Shugart	15,000	7,500 (4/72)	$7,500
3. Rick Harriman	Unpaid	-------	--------

II Discretionary Funds	Expended	Committed	Balance
A. Stewart Brand:			
1. Stella Leach	$1,500 (to date)		
2. J.D. Smith	4,000 (2/72)		
3. S.F. Zen Center	3,000 (3/72)		
4. Stockholm Salon	750 (5/72)		
5. Zomeworks	2,700 "		
6. Loans to LIFE FORUM		$6,300 (5/72)	
7. Loan to Project Jonah		2,000 (6/72)	
8. Advances to LIFE FORUM		1,076.50 (7/72)	
	$11,950	$9,376.50	$2,673.50
B. Bill English:			
1. Loan to Project Jonah		$2,000	$23,000

1. Pending HDJ's approval.

	Expended	Committed	Balance
II C. Huey Johnson:			
1. Unify	$2,500 (4/72)		
2. Phillip Wallin	700 (5/72 & 6/72)	$300	
3. Stockholm Salon	750 (")		
4. Bill Bryan	1,000 "		
5. Loan to Project Jonah		2,000 (6/72)	
6. Wheelwright Center	1,000 (6/72)		
7. C.E.A. (Rev. Sample)	1,000 "		
8. Good Works Collective	1,000 "		
9.	560 "		
10. Stephanie Mills	1,000[2] (8/72)		
	$9,510	$2,300	$13,190
D. Jerry Mander:			
1. Marijuana Education Fund	$2,500 (3/72)		
2. Good Works Collective	5,000 (5/72)		
3. Esalen Institute Schools	1,500 "		
4. " " Staff Organization	1,000 "		
5. Loan to Project Jonah		$10,000 (6/72)	
	$10,000	$10,000	$20,000[3]
E. Mike Phillips:			
1. Loan to Project Jonah		$2,000 (6/72)	
2. Mike Phillips	$800 (6/72)		
	$800	$2,000	$7,200[3]
F. Dick Raymond:			
1. S.F. Zen Center	$1,500 (to date)	$2,500	
2. Loan to Project Jonah		2,000	
3. Amsterdam Summer Project	3,500 (6/72)		
	$5,000	$4,500	$15,500
G. Entire Board:			
1. Public Advocates	$1,000 (2/72)		
2. Committee on Economic Priorities	1,000 (2/72)		
3. LIFE FORUM	50,000 (to date)		
	$52,000		
H. Royalties:			
1. Gurney Norman	$32,380.32 (3/72 & 6/72)		
2. Bookworks	37,237.36 " "		
	$69,617.68		

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2. First installment on Berkeley Salon
3. As result of Mander-Phillips agent exchange.

III Administrative

A. Salaries:

1. Lois Brand: $1,200 ($200/mo., 12/71-5/72)
2. Stewart Brand: $6,250 ($250, 12/71; $1,000/mo., 1/72-6/72)
3. Jerry Mander: $15,000 (1/72)
4. Mike Phillips: $10,000 ($5,000, 2/72; $5,000, 4/72)
5. Dick Raymond: $4,000 ($1,000/mo., 4/72-7/72)

B. Expenses:

1. Legal	$1,911.01
2. Telephone	688.74
3. WETS rent	250.00
4. Employee benefits (ITW, HRD, etc.)	1,465.20
5. Postage	44.52
6. Accounting	512.01
7. First agents' meeting	200.00
8. Car rentals for S. Brand	61.17
9. Travel for S. Brand	1,260.62
10. Copying	87.08
11. Dick Raymond and R.R. Assoc.	1,081.15
12. Portola Institute	139.90
13. Secretarial/administrative support	36.00
14. Safekeeping fee	375.87
15. Property tax	31.88
16. Miscellaneous	256.53
	$8,401.68

IV Summary

A. Total paid to agents to date	$123,000.00
B. Total of discretionary funds (expended and committed) by individual directors and entire board, and royalties paid	188,054.18
C. Total of salaries paid	37,450.00
D. Administrative expenses	8,401.68
E. Grand total	$356,905.86

Irreverently submitted,

R.L.H.

Richard L. Harriman
Point Communicator